My Resources Worksheet

This worksheet is designed to help you develop an extensive network of contacts. You should make sure that you have enough names to allow you to make 10 telephone contacts each day, which should result in at least 2 face-to-face interviews per day. The worksheet is broken down into 4 general areas: Source, Resource Name, Contact Information, and Priority. Source is the name of who gave you the lead or where you acquired the information. Resource Name and Contact Information refer to specific information about the contact. Priority would be used after you have listed all your contacts. Place a contact priority by assigning the contact either an A, B, or C. If you are having a difficult time identifying names, the following categories may help:

Sources:

1. *Friends*
2. *Professional organizations*
3. *Members in my political party*
4. *Friends from my mission*
5. *Present or former teachers*
6. *People I play sports with*
7. *Relatives*
8. *Former coworkers*
9. *People who sell me things*
10. *Former employers*
11. *School classmates*
12. *Neighbors*
13. *Fraternity or sorority members*
14. *Members of my church*
15. *People in my athletic club*
16. *Students*
17. *Former employees*
18. *Members of my social club*
19. *Former supervisors*
20. *People I know from community service*

Source	Resource Name	Contact Information (Phone/Address/E-mail)	Priority

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